## Collateral Information Questionnaire (All fields MUST be completed!)

Data	omploto	A-		Property Address:
				Preparer's Relationship to Transaction:
Prepar	ed for a	nd or	ı bel	half of: (Lead Applicant / Primary Borrower)
This q	uestionn erations	aire al cha	prov tract	ides additional factual information regarding physical attributes, occupancy agreements eristics of the property for use in the appraisal and underwriting processes.
Pleas	se a <u>ņs</u> v	wer	eac	h question explaining any "Yes" answers on second page:
Yes	No	1. ]	<u>ls the</u>	<u>e property:</u>
П	$\Box$		a.	mixed use? Any uses other then residential?
$\overline{\Box}$			b.	operated as housing for college students by design or operating plan?
			Ç.	subject to ront control restrictions either by public law or under any other agreement?
			d.	master metered whereby the electricity and/or gas is paid by the landlord?
			e.	serviced by a septic system? (septic system inspection report required before funding)
$\Box$			f.	serviced by private well water? (well report required before funding)
			g.	accessed via a private road or easement?
		2.	Do	es the property have:
			a.	building components built before 1978? (may have lead in paint)
			b.	building structures more than 50 years old?
			c.	subsidized rental occupancy, Section 8, HAP, other?
			d.	tenancy restrictions or conditions attached to the property based upon age, zoning, permit, HUD, municipality or other enablement agreements that set aside tenancy allocations?
			e.	a "social service" residential component which includes uses such as assisted living retirement, "Halfway House", nursing home, or congregate care?
			f.	rooming house tenancy (i.e rent paid more frequently than monthly)?
			g.	annual occupancy turnover of 50% or more renting to new tenants?
			h.	single room occupancy (Tenant occupying a single room without a kitchen)?
$\sqcup$			Ī.	studio or efficiency units totaling more than 25% of the total number of units?
		3.		is the property been converted from some other permitted use? – such as from a motel?
		4.	Wa	as the property a "For Sale" development that is now operated as rental property?
		5.		es parking conform to current zoning requirements?
		6.	aba	is the property in the past 12 months offered: 1) rent concessions, or 2) other rent atement techniques?
		7.	Do de <sub>l</sub>	es or has the property operated with a "No Security Deposit" policy or waiving security posits for more than occasional situations?
		8.	(B)	the borrower aware of any prior testing of the property for any of the following: (A) radon; ) asbestos; (C) lead hazards; (D) chemical contamination of the soil or ground water; (E) derground subsidence risk; or (F) performance of a Phase 1 Environmental Study?

Borrowing Entity Name: Property Address:			
	2003	2004	2005 Annualized Based on Months
INCOME: Retnal Income Laundry Income Other Income			
EXPENSES:			
Management Fees (Offsite) Advertising			
Administrative (G&A)			
Property Insurance			
Legal and other Professional Fees			
On-site Mgmt - Salaries, Taxes, Benefits			
Interior Cleaning & Maintenance			
General Repairs & Maintenance			
CAM (Gardening, Pool, Pest Control)			
Supplies Real Estate Taves			
Utilities (Electrical and Gas)			
Utilities (Water and Trash)			
Other Operating Expenses			
Miscellaneous			
TOTAL OPERATING EXPENSES			
Historical Capital Expense			
TOTAL EXPENSES & REP. RESERVES			
NET CASH ELOW			
NEI CASH FLOW			

## Collateral Information Questionnaire (continued) Question# Explanation for "Yes" answers: Who will manage the property? (Company and contact name, address, phone number): Describe property manager's qualifications? (Include number of buildings and units under management and how long in the business): Other local properties managed (experience in market)?: Address: Address:\_\_ Address:\_ What repairs or replacements of major systems or structural items are planned for the subject property in the next 12 months and what are their estimated costs? Cost: \_\_\_\_ Cost: \_\_ Item:\_\_ Cost: Cost: \_\_\_\_\_ Cost: \_\_\_ Item:\_\_\_ Date Lead Applicant / Borrower Name Signature

## Multifamily Rent Roll

	Rent I	₹ol	l as	of:				(required)						
PROPERT	Y ADDRESS						CITY		STATE	ZIP CODE		!		
TOTAL NU	MBER OF UNITS:		NUMBE	R OF VACANT	UNITS:	NUMBER OF FU	RNISHED UNITS:	NUMBER OF UNFU	NISHED UNITS:		NUMBER SE	CTION 8 UNITS;		
APT.#	TENANTS NAME	BDR	/ BATH	SQ, FEET	CURRENT RENT	MARKET RENT	O ORIGINAL	CURRENT LEASE EXPIRATION	0 DATE LAST RENT	FURNISHED	SEC 8 (Y/N)	Q RENT		
DE LIFE	I EGMATO NAME	-	2 04171	(мрргох)	IN PLACE		OCCUPANCY DATE	or MTM	INCREASE	UNIT (Y/N)		CONCESSIONS		
			<u>/</u>											
			<u>/</u>											
			<u>,                                     </u>											
	100		<u>,                                     </u>											
			<u>,                                     </u>											
			,											
	si #111		1											
			1											
			1											
			<u> </u>								-			
			<u> </u>											
			<i>'</i>											
			<u>'</u>								""			
			1	""										
			1		<u> </u>									
			1											
			<u> </u>											
N.	IONTHLY RENT		1			<u> </u>		<u> </u>						
ŀ	SCHEDULE:		\$0 	1	ALL	<u>COLUMNS</u>	AND SECTION	ONS MUST B	E COMPLET	<u>ED</u>				
	INCOME: (Must show on como/Expenses)		\$0		What utilit	ies are incl	uded in rent?	Electricity	Cable TV	/ Gas				
MC		\$0		vviide deline			☐ Garbage	☐ Water	Hea	Ė				
OTHER:			\$0		Is the prop	erty subjec	t to rent contr	ol? 🗌 Yes	<u> </u>	lo				
TOTAL FROM OTHER			\$0	]										
PAGES: TOTAL GROSS MONTHLY INCOME:			\$0		If Yes, wh	at is the cu	rent allowable increase per year?%							
TOTAL MONTHLY MARKET RENTS:			\$0 What has been your average monthly occupancy rate over the preceeding 12 months?%											
	i (we) cor	tify u	nder p	enalty o	of perjury t	that the fo	oregoing info	ormation he	rein is true	and acc	urate.			
					DATE	"	DORROWER				DATE			
SELLER														
SELLER					DATE		BORKOWER			111	DATE	··		
Broke	er certifies that this r	ent rol	i correc	ctiv reflect	s the rent re	oll provided	by the seller/i	borrower.						
Diuk	, serinee tier and t				Date:	•	-							

## SCHEDULE OF REAL ESTATE OWNED

Borrower:	Property Address:	Whose Schedule is this?:	ty. Addrines Charle tallic name	Owner Occupied	Rental	# of Units Sale		Cweeship ia	Owner	Rental	# of Units Sale		E Daniel Brand	Owner Occupied	Rental	Pending Rot Units Sale	Sold	th Marina	0 000	Rental	#of Units Sale -		<u>.                                    </u>	<del></del> 1	THIS SCHEDULE CONSISTING OF
			। वृग्नसम्बद्धाः	Date Acquired	Acquisiton Cost	Market Value	% Ownership	in Idane.	Date Acquired	₹	Market Value	% Ownership	in tank	Date Acquired	Acquisiton Cost	Market Value	% Owrership	Ownership name	Date Acquired	Acquisiten Cost	Market Value	] % Ownership	Total Market Value:	All Pages:	PAGES IS MADE A
																									PAGES IS MADE A PART OF MY LOAN APPLICATION. SIGNED
			Expert Amenit	ts.	2nd	3rd	Total \$		1st	2nd	3rd	Total \$	To him to the	1st	Znd	3rd	Total \$	Foar Areitt	1st	2nd	3rd .	Total \$			PPLICATION. SIGNED
Ž			Mortgage Liens					Morragie :					- Marie					Wortsage					Total Debt:	All Pages:	
Notes: - It is preferred to - Ownership - ple	- Acquisition Cos - % Ownership is	- Totals from other	Lander					101					ion Leries a					49(10)							
- It is preferred to input properties owned personally first, then those Ownership - please provide entity name if not owned individually.	Acquisition Cost, market Value for the full property (not bo % Ownership is the percent the borrower / guarantor owns.	Totals from other pages (f applicable) below not linked in "All Pages".	Section 1					Transfer Tra					todit Number					Loan Number		:			<b>-</b>		DATE:/
<ul> <li>It is preferred to input properties owned personally first, then those owned in entities.</li> <li>Ownership - please provide entity name if not owned individually.</li> </ul>	Acquisition Cost, market value for the full property (not borrower percentage). % Ownership is the percent the borrower / guarantor owns.	v not linked in "All Pages".	Range   Chat Exit   Mid Pint   Cash Flow		Remarks			Annual Cash How		Remarks			Annual Cash Flow Cost Eleve		Remarks			Aurital Sash Prov.	<i>9</i>	Remarks			Total Net Cash Flow	All Pages:	
							:	A H																	